



## What's New at Hendrick

2012 1st Quarter Newsletter

### New Projects

Hendrick Manufacturing is supplying Atlantic City's newest casino, Revel, with custom perforated metal ceiling panels and 2 metal sculptures for the "Mussel Bar".



### Perforated Metal

Hendrick Manufacturing provided various perforated metal infill panels for the new Benihana Restaurant in New York City.



### Acoustical Application Project

Hendrick Manufacturing provided perforated panels for a connector bridge in Maryland as an acoustical application.

"Thank you to all that engineered, supplied materials and fabricated the product through difficult circumstances. It looks great. The road opens on Tuesday with a ribbon cutting on Monday."  
(November 28, 2011) Gary Figallo of Faddis AcoustAL



### Fish Screens

Hendrick Screen completed a \$1.6 million Fish Diversion Project located in Red Bluff, California.

### New Products

Hendrick Screen Company has recently developed a stainless steel profile bar that will accept slide in carpet inserts versus glue in strips. These screens are used for entrance mats and allows for easy replacement of worn carpet strips. The development process was a partnership between Hendrick Screen and one of our customers, Construction Specialties.

## Recent Events

On November 2, 2011, Hendrick Screen held a Municipal Rep Conference in Owensboro, Kentucky. We had 25 reps in attendance representing 15 rep agencies. The reps toured our facility and discussed ideas for growth.



## Employee Service Awards

Congratulations to our latest Employee Service Award Recipients!

Hendrick Screen Company:  
35 years:  
Gary Burns & Charlie Baity

Hendrick Manufacturing:  
25 years:  
Alicia McHale, Susie Tolerico,  
Karl Swingle, Mark Castellani,  
Michael Gallagher & Jeffrey Jones  
20 years:

Bill Stancavage, Edward Miller &  
Ryan Roberts  
15 years: Allen Venosh  
10 year: James Canzano  
5 years: Janee Ploskonka & Charles  
Rogers

Parker Precision Products:  
10 years: Charles Gorton



## Application Showcase

### Server Cabinets

Server Cabinets: Perforated Metal is often utilized in the server cabinet industry. It is extremely important for companies to keep their computer servers cool to prevent overheating and damage to their hardware. In most cases, server cabinets will have a perforated door as well as a perforated back panel. This open design allows for even airflow throughout the cabinet while protecting the electronic equipment mounted inside. Most server cabinet applications require perforated panels to have a minimum open area percentage of 63%. Hendrick Manufacturing has multiple perforated patterns available that can meet this requirement. It is important to maintain strength of the panels while



## New Reps

Joseph Corlew of Sample Brothers was hired during the 2nd quarter of 2011 as an independent Rep for Hendrick Screen's PetroChemical

allowing for this high percentage open area. The engineers at Hendrick can assist you with this design to make sure that there is balance between strength and airflow for the finished product

## Technology Upgrades

In 2011, Hendrick Screen started using barcode scanners throughout the facility for inventory control. By using the barcode scanners, we can scan items in and out much more efficiently to improve the accuracy of our inventory.

## Announcements

### New to the Hendrick Family

Charlie Payne was hired as Regional Lean Leader for Hendrick Screen and Hendrick Metal Products. Charlie started on January 2, 2012. He graduated from Brescia University with a degree in Applied Mathematics and Computer Studies. Charlie has 16 years of manufacturing experience and comes to us from Doncasters in Evansville, Indiana. He has received Lean Training under Shingijutsu and the Lean Enterprise Institute.



Parker Precision Products: A warm congratulations goes out to Terry & Jennifer Roberts for the birth of their daughter, Mikayla Nicolle, born on December 29th, 2011



### Retirements

Hendrick announces the retirement of Jack Altmeyer, after 34 years of loyal service as our Regional Sales Representative. Jack has hung up his briefcase to enjoy retirement while spending more time with his wife, Ann and their eight grandchildren. Congratulations to Jack on a richly deserved retirement!

market in Louisiana and Mississippi.

Joe Mendez of High Precision Products was hired in the 3rd quarter of 2011 as an independent Industrial Rep for Hendrick Manufacturing for the New England territory.

### Trade Shows

Hendrick Architectural Products Division exhibited at the American Society of Landscape Architects Show in San Diego, Ca in October of 2011. We had over 190 visitors to our booth where we showcased our exterior applications.



### Lean Event

Hendrick Manufacturing's latest Lean event focused on one of our Centerless grinders in Parker Precision. Our team increased production by 19%, improved quality and safety by installing an automatic punch kicker. By installing the kicker we eliminated the use of using a magnet to remove the punch from the centerless grinder, which in return eliminated one process of demagnetizing the punches. Thank you to our LTI team: Dave Molosky, Lou Petz, Jason Cramer, Chet Walega and Karl Swingle.

### Holiday Fun



### Fun Facts

Hendrick Screen Company held a Halloween contest for the best costume. The winner was Paula Wilson who dressed up as Miss Kitty from Gunsmoke. Congratulations!



Did you Know?

In 1876, the year Hendrick was founded:

General George Custer was massacred by the Lakota, Arapaho and Cheyenne Indians at Little Big Horn.

Alexander Graham Bell received his patent for the telephone and the first no-hitter in professional baseball was pitched.

Hendrick Manufacturing's Annual Children's Christmas Party was a great success, we had over 80 of our children in attendance. Thank you to Donna Arnese for organizing the event.



On December 21, 2011, Hendrick Metal Products held their Christmas Luncheon. Holiday music, great food and spirited team games were held. Each team included office and shop employees. Gift cards and the much coveted indoor parking spots from January to March were given out as prizes. Martin Cortez and Felix Rios from the first shift of the Perforating Department, were the winners for January.

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